404 Euclid Avenue, Suite 212
San Diego, CA 92114
619-236-0612
619-236-0613 FAX
www.LeSarDevelopment.com

MONTHLY INVOICE

Invoice Date: October 31, 2021

To: County of Monterey
Attn: Darby Marshall, Redevelopment & Housing Analyst
1441 Schilling Place- North
Salinas, CA 93901
marshalld@co.monterey.ca.us

From: Jennifer LeSar, President and CEO
Employer Identification Number 20-3468767

Questions: ops@lesardevelopment.com
(619) 236- 0612

Reference: Contract No. 10650
County of Monterey Inclusionary Housing Ordinance
Invoice #IHO-11

Service Period: Through October 31, 2021

Components:	Amount due for services	$	2,627.50
	TOTAL AMOUNT DUE	**$**	**2,627.50**

Ok to Pay
November 9, 2021

Darby Marshall

DO *29020

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LESAR DEVELOPMENT CONSULTANTS
Contact: ops@lesardevelopment.com

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County of Monterey Inclusionary Housing Ordinance	Budget	Thru 8/31/21	Thru 9/30/21	Thru 10/31/21	Total Billed to Date	Budget Remaining
		IHO-9	IHO-10	IHO-11		
5.0 Project Initiation	**$5,520**		$ 150.00		**5,895.50**	**(375.50)**
5.2 Review of Existing Ordinance	**$3,605**				**3,664.50**	**(59.50)**
5.3 Examination of Data	**$27,545**	$ 210.00			**25,000.50**	**2,544.50**
5.4 Affordable Housing Nexus Study	**$36,855**	$ 280.00			**33,449.50**	**3,405.50**
5.5 Conclusions & Recommendations	**$41,745**				**35,105.75**	**6,639.25**
5.6 Citizen Participation and Consultation	**$22,060**			$ 2,627.50	**3,951.25**	**18,108.75**
5.6.2.a - Up to two additional community outreach meetings	**$7,320**				**-**	**7,320.00**
5.6.3 - Housing Advisory Committee meeting at a kick-off	**$4,560**				**-**	**4,560.00**
5.6.4 - Board of Supervisors meeting as a kick-off	**$7,920**		$ 490.00		**8,410.00**	**(490.00)**
5.7 Board of Supervisors, Planning Commission, and Housing Advisory Committee	**$29,970**		$ 490.00		**3,299.30**	**26,670.70**
Reimbursable Expenses	**$8,000**				**800.00**	**7,200.00**
Total:	**$195,100**	**$ 490.00**	**$ 1,130.00**	**$ 2,627.50**	**$ 119,576.30**	**$ 75,523.70**