

**MONTEREY COUNTY
DEFERRED COMPENSATION PLAN**

FINANCIAL STATEMENTS

FOR THE YEARS ENDED
DECEMBER 31, 2019 AND 2018

AND INDEPENDENT AUDITORS' REPORT

**MONTEREY COUNTY
DEFERRED COMPENSATION PLAN**

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INDEPENDENT AUDITORS' REPORT

**To the Administrative Committee
Monterey County Deferred Compensation Plan
Salinas, California**

Report on the Financial Statements

We have audited the accompanying financial statements of the *Monterey County Deferred Compensation Plan*, which comprise the statements of net assets available for benefits as of December 31, 2019 and 2018, and the related statement of changes in net assets available for benefits for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets available for benefits of the Plan as of December 31, 2019 and 2018, and the changes in net assets available for benefits for the years then ended, in accordance with accounting principles generally accepted in the United States of America.

Other Matter

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary schedule of assets held for investment purposes as of December 31, 2019 and 2018, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Salinas, California

October 22, 2020

MONTEREY COUNTY
DEFERRED COMPENSATION PLAN
STATEMENTS OF NET ASSETS AVAILABLE FOR BENEFITS
DECEMBER 31, 2019 AND 2018

	<u>2019</u>	<u>2018</u>
ASSETS:		
Investments, at fair value:		
Mutual funds	\$ 180,355,631	\$ 113,034,031
Collective trust funds	-	30,874,685
Guaranteed interest funds	-	86,777,712
Self-directed brokerage accounts	6,257,890	5,514,741
Investment, at contract value:		
Investment contract	<u>86,315,119</u>	<u>-</u>
Total investments	<u>272,928,640</u>	<u>236,201,169</u>
Receivables:		
Employee deferrals	1,879	14,363
Notes receivable from participants	<u>4,791,086</u>	<u>4,537,214</u>
Total receivables	<u>4,792,965</u>	<u>4,551,577</u>
NET ASSETS AVAILABLE FOR BENEFITS	<u>\$ 277,721,605</u>	<u>\$ 240,752,746</u>

See Notes to Financial Statements.

MONTEREY COUNTY
DEFERRED COMPENSATION PLAN
 STATEMENTS OF CHANGES IN NET ASSETS AVAILABLE FOR BENEFITS
 FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018

	<u>2019</u>	<u>2018</u>
ADDITIONS TO NET ASSETS ATTRIBUTED TO:		
INVESTMENT INCOME (LOSS):		
Net appreciation (depreciation) in fair value of investments	\$ 34,880,470	\$ (20,606,677)
Interest and dividend income	<u>6,905,187</u>	<u>11,050,236</u>
Total investment income (loss)	<u>41,785,657</u>	<u>(9,556,441)</u>
Interest income on notes receivable from participants	<u>211,040</u>	<u>172,541</u>
OTHER INCOME –		
Revenue sharing allocation	<u>24,400</u>	<u>50,000</u>
CONTRIBUTIONS:		
Employee deferrals	18,723,824	16,531,579
Employee rollovers	<u>539,431</u>	<u>1,563,291</u>
Total contributions	<u>19,263,255</u>	<u>18,094,870</u>
Total additions	<u>61,284,352</u>	<u>8,760,970</u>
DEDUCTIONS FROM NET ASSETS ATTRIBUTED TO:		
Benefits paid to participants	24,072,559	16,695,119
Administrative expenses	<u>242,934</u>	<u>175,125</u>
Total deductions	<u>24,315,493</u>	<u>16,870,244</u>
NET INCREASE (DECREASE)	36,968,859	(8,109,274)
NET ASSETS AVAILABLE FOR BENEFITS, BEGINNING OF YEAR	<u>240,752,746</u>	<u>248,862,020</u>
NET ASSETS AVAILABLE FOR BENEFITS, END OF YEAR	<u>\$ 277,721,605</u>	<u>\$ 240,752,746</u>

See Notes to Financial Statements.

**MONTEREY COUNTY
DEFERRED COMPENSATION PLAN
NOTES TO FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018**

NOTE 1. DESCRIPTION OF PLAN

The following brief description of the *Monterey County Deferred Compensation Plan* is for general information purposes only. Participants should refer to the respective Plan document for a more complete description of the Plan's provisions.

General – The Plan was established effective February 14, 1984, but has been amended to conform to new governmental regulations. It is a deferred compensation plan under Section 457 of the Internal Revenue Code (IRC), and covers substantially all employees of the County of Monterey. Amounts maintained under a deferred compensation plan, by a state or local government, are to be held in trust for the exclusive benefit of plan participants and their beneficiaries.

The Plan is administered by the County of Monterey Deferred Compensation Administrative Committee (the Committee). The Monterey County Board of Supervisors (the Board) delegates to the Committee all duties and powers identified as belonging to the Employer(s) in accordance with the Plan document.

Employees of the County are eligible to participate in the Plan as of any enrollment date following the date he or she becomes an employee.

Contributions – Employees who choose to participate in the Plan can make voluntary contributions through payroll deductions. In accordance with the Plan document and Section 457 of the IRC, the Plan limits the amount of an individual's annual contributions to an amount not to exceed the lesser of \$19,000 and \$18,500 for the years 2019 and 2018, respectively, or 100% of the participant's compensation. Individuals age 50 or over may make an additional "catch-up" contribution of \$6,000 for 2019 and 2018. In addition to the basic limit, the Plan also provides participants with a "special catch-up" election in one or more of the last three years ending before the year in which they attain normal retirement age. Under this special catch-up provision, the participant can defer two times the applicable dollar limit in effect for that year (\$38,000 and \$37,000 in 2019 and 2018, respectively), but only to the extent the participant has not previously deferred the maximum amount under the plan in prior years. Participants may not use both the standard catch-up and special catch-up provisions in the same year. Participants immediately vest in all of their contributions and earnings thereon.

Participant Accounts – Each participant's account is credited or debited, as appropriate, with the participant's contributions or distributions, and an allocated portion of the Plan's earnings, gains/losses and expenses.

NOTE 1. DESCRIPTION OF PLAN (Continued)

Participant Investment Options – Participant accounts are self-directed with respect to investment options. Participants are allowed to invest in a variety of investment choices as more fully described in the Plan literature. Participants may change their allocations on a daily basis. At December 31, 2019 and 2018, participants had the following investment options:

Profile Funds – Also known as asset allocation funds; these funds seek long-term capital appreciation primarily through investments in underlying portfolios across a variety of asset classes providing immediate diversification. Aggressive through conservative allocations are constructed by investing in international and domestic equity funds as well as intermediate and short-term bond funds.

International Funds – These funds seek long-term growth by investing primarily in equity securities of companies based outside the United States, including companies based in Asia, Europe and emerging markets.

Small-Cap Funds – These funds seek long-term capital appreciation and are invested primarily in equity securities of public companies located in the United States that have market capitalizations less than \$2 billion.

Mid-Cap Funds – These funds seek long-term capital growth by investing primarily in equity securities of public companies located in the United States that have market capitalizations less than \$10 billion, but greater than \$2 billion.

Large-Cap Funds – These funds seek long-term growth by investing primarily in equity securities of public companies located in the United States that have market capitalizations greater than \$10 billion.

Balanced Funds – These funds seek long-term growth consistent with preservation of capital and balanced by current income, by using both stocks and bonds to moderate market fluctuations in the equity markets.

Bond Funds – These funds seek to maximize total return through a combination of debt securities of government agencies and private companies.

Collective Trust Funds – These funds combine the assets of various individuals and organizations to create a larger, well-diversified portfolio and are operated by a trust company or a bank.

Fixed Income Funds – These funds seek to provide current income while maintaining liquidity. They invest in cash, U.S. government securities, and/or repurchase agreements that are collateralized solely by U.S. government securities or cash.

Guaranteed Interest Funds – Also known as stable value funds, these funds seek to provide safety of principal and stable income, by investing in short term to medium term, high quality debt securities.

NOTE 1. DESCRIPTION OF PLAN (Continued)

Self-Directed Brokerage Accounts – These accounts allow participants to buy, sell and trade stocks and mutual funds on the open market.

Investment Contract – The Plan’s investment contract is reported at contract value. Contract value is the measurement attribute for that portion of the net assets available for benefits of a defined contribution plan attributable to fully benefit-responsive investment contracts, because contract value is the amount participants would receive if they were to initiate permitted transactions under the terms of the Plan.

Investment Policy – The plan’s current Investment Policy Statement was recommended to the Board of Supervisors effective October 17, 2006 and sets forth the goals and objectives of the investment options to be included in the plan. Its purpose is to guide the Advisory Committee in effectively supervising, monitoring, and managing the investments of the Plan. Among its objectives are the following:

- To provide the participants with a prudent menu of investment options to diversify their investment portfolios in order to efficiently achieve reasonable financial goals for retirement.
- To administer the Plan in an efficient manner, such that participants are able to monitor their individual portfolios and make suitable adjustments in a timely manner.
- To provide competitive investment options in major asset classes at a reasonable cost.
- To establish criteria and procedures for the evaluation of the investments offered, which are consistent with prudent investment management and participants’ needs for diverse investment options.
- To establish procedures for the selection, evaluation, review and elimination of fund options and the expectations regarding each fund option.

Payment of Benefits – Payments are made to participants or beneficiaries upon termination of service due to death, disability or retirement, or in the event of an unforeseeable emergency. A participant will receive an amount equal to the value of the participant’s account balance in a lump-sum or periodic payments at the option of the participant or their beneficiary.

Notes Receivable from Participants – Loans are available to all participants as described in the Plan’s loan policy. Participants may apply to borrow from the Plan a minimum amount of \$1,000 and a maximum equal to the lesser of \$50,000 or 50% of their vested account balance. Loan transactions are treated as a transfer to (from) the investment fund from (to) the Participant Loans fund. Most loan funds may be repaid over any reasonable period, not to exceed the fifth anniversary of the date the funds were borrowed, with the exception of loans used for the purchase of a principal residence, which can be repaid over a period of up to 15 years. The loans are secured by the balance in the participant’s account and bear interest at the Prime Rate as published in the Wall Street Journal two weeks prior to the end of the most current calendar year quarter plus 1% plus the Nationwide asset management charge of 0.025%, and the new rate will be effective on the first date of the new calendar quarter. Interest rates were 3.25% - 6.275% for the years ended December 31, 2019 and 2018. Principal and interest are paid ratably through payroll deductions.

NOTE 2. SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting – The financial statements of the Plan are prepared under the accrual method of accounting, which is in conformity with accounting principles generally accepted in the United States of America.

Consistent with the provisions of Statement 32 of the Governmental Accounting Standards Board (GASB), *Accounting and Financial Reporting for Internal Revenue Code Section 457 Deferred Compensation Plans*, the Plan does not meet the criteria for inclusion in the fiduciary funds of the County.

Use of Estimates – The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Investment Valuation and Income Recognition – The Plan’s investments are stated at fair market value based on published market prices. Investments in the fixed income accounts are valued at cost plus interest recorded.

Interest income is recognized as it is earned and dividends are recorded on the ex-dividend date.

Net appreciation (depreciation) in the fair value of investments includes the Plan’s gains and losses on investments purchased and sold as well as held during the year.

Participant Notes Receivable – Notes receivable from participants are measured at their unpaid principal balance plus any accrued but unpaid interest. Delinquent participant notes receivable are reclassified as distributions based upon the terms of the plan document.

Payment of Benefits – Benefits are recorded when paid.

Administrative Expenses – All reasonable costs, charges and expenses incurred by the Plan administrator in connection with the administration of the Plan may be paid from Plan assets if not paid by the employer(s).

Accounting Standards Updates Issued but Not Yet Adopted – In August 2018, the Financial Accounting Standards Board (FASB) issued ASU 2018-13, *Fair Value Measurements (Topic 820): Disclosure Framework – Changes to Disclosure Requirements for Fair Value Measurement*. This standard removes, modifies and adds certain disclosure requirements of ASC Topic 820. The ASU is effective for all entities for annual reporting periods beginning after December 15, 2019. Early adoption is permitted upon issuance of this Update. The Plan is currently evaluating the impact that the adoption of this standard will have on its financial statements.

Subsequent Events - Subsequent to year-end, on January 30, 2020, the World Health Organization declared the coronavirus outbreak (“COVID-19”) a “Public Health Emergency of International Concern” and on March 11, 2020, declared it to be a pandemic. The pandemic in the United States and throughout the world has resulted in substantial volatility in financial markets, which could have a significant adverse impact on the Plan’s investments.

NOTE 2. SIGNIFICANT ACCOUNTING POLICIES (Continued)

The Plan Administrator has evaluated subsequent events through October 22, 2020, the date the financial statements were available to be issued.

NOTE 3. INVESTMENTS

The following table presents the fair value of the investments in this Plan as of December 31.

	<u>Fair Value at December 31</u>	
	<u>2019</u>	<u>2018</u>
Investments at fair value:		
Mutual funds	\$ 180,355,631	\$ 113,034,031
Collective trust funds	–	30,874,685
Guaranteed interest funds	–	86,777,712
Self-directed brokerage accounts	6,257,890	5,514,741
Investment at contract value:		
Investment contract	<u>86,315,119</u>	<u>–</u>
Total investments	<u>\$ 272,928,640</u>	<u>\$ 236,201,169</u>

NOTE 4. FAIR VALUE MEASUREMENTS

Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 820, *Fair Value Measurements and Disclosures*, provides the framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under FASB ASC 820 are described as follows:

Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Plan has the ability to access.

Level 2 Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

NOTE 4. FAIR VALUE MEASUREMENTS (Continued)

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at December 31, 2019 and 2018.

Mutual funds: Valued at the daily closing price as reported by the fund. Mutual funds held by the Plan are open-end mutual funds that are registered with the U.S. Securities and Exchange Commission. These funds are required to publish their daily net asset value and to transact at that price. The mutual funds held by the Plan are deemed to be actively traded.

Collective trust funds: Valued at the net asset value ("NAV") as provided by the administrator of the fund. The NAV is based on the value of the underlying assets owned by the fund, minus its liabilities, divided by the number of shares outstanding. The NAV's unit price is quoted on a private market and the underlying assets owned by the fund are traded on active markets.

Guaranteed interest funds: Valued at fair value by discounting the related cash flows based on current yields of similar instruments with comparable durations considering the credit worthiness of the issuer.

Common stocks, corporate bonds and U.S. government securities: Valued at the closing price reported on the active market on which the individual securities are traded.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Plan believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The following table sets forth by level, within the fair value hierarchy, the Plan's assets at fair value as of December 31:

	<u>Assets at Fair Value as of December 31, 2019</u>			
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Mutual funds	\$ 180,355,631	\$ –	\$ –	\$ 180,355,631
Common stocks	<u>6,257,890</u>	<u>–</u>	<u>–</u>	<u>6,257,890</u>
Total assets at fair value	<u>\$ 186,613,521</u>	<u>\$ –</u>	<u>\$ –</u>	<u>\$ 186,613,521</u>

NOTE 4. FAIR VALUE MEASUREMENTS (Continued)

	<u>Assets at Fair Value as of December 31, 2018</u>			
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Mutual funds	\$ 89,587,338	\$ 23,446,693	\$ –	\$ 113,034,031
Collective trust funds	–	30,874,685	–	30,874,685
Guaranteed interest funds	–	86,777,712	–	86,777,712
Common stocks	<u>5,514,741</u>	<u>–</u>	<u>–</u>	<u>5,514,741</u>
Total assets at fair value	<u>\$ 95,102,079</u>	<u>\$ 141,099,090</u>	<u>\$ –</u>	<u>\$ 236,201,169</u>

NOTE 5. INVESTMENT CONTRACT

Nationwide Fixed Fund is a fully benefit-responsive group annuity contract (“GAC”) issued by the Nationwide Life Insurance Company (“NLIC” or the “Issuer”). The GAC consists of various investments. The crediting interest rate is based on a formula agreed upon with the Issuer. Under the terms of the existing contract, interest rates are all declared as annual effective yields. An effective yield takes into account the effect of interest compounding. NLIC credits interest to the contract value on each business day. Annual effective yields are converted by NLIC into a daily interest rate factor and will never be less than the guaranteed minimum interest rate.

Certain events limit the ability of the Plan to transact at contract value with NLIC. Such events include the following: (1) premature termination of the contracts by the Plan, (2) Plan termination, (3) bankruptcy, or (4) layoffs. The Plan administrator does not believe that the occurrence of any such event, which would limit the Plan’s ability to transact at contract value with participants, is probable.

NOTE 6. TERMINATION

Although it has not expressed any intent to do so, the Board of Supervisors has the right under the Plan to amend, suspend or terminate the Plan, any deferrals thereunder, or any investment fund, in whole or in part. In the event of plan termination, all amounts deferred shall be payable to the participants or beneficiaries as provided in the Plan.

NOTE 7. TAX STATUS

It is intended that, pursuant to Section 457 of the IRC, the Plan is an eligible deferred compensation plan and that amounts deferred in the Plan are taxable only in the year or years in which the amounts are paid out of the Plan. The trust established under the Plan is treated as exempt from federal income taxation.

Accounting principles generally accepted in the United States of America require plan management to evaluate tax positions taken by the Plan and recognize a tax liability (or asset) if the Plan has taken an uncertain position that more likely than not would not be sustained upon examination by the applicable taxing authorities. Management evaluated the Plan’s tax positions and concluded that the Plan had maintained its tax-exempt status and had taken no uncertain tax positions that require adjustment to the financial statements. Therefore, no provision or liability for income taxes has been included in the financial statements.

NOTE 8. RELATED-PARTY TRANSACTIONS AND PARTY-IN-INTEREST TRANSACTIONS

The Plan allows for transactions with certain parties who may perform services or have fiduciary responsibilities to the Plan, including the sponsor and certain members of the Plan Administrative Committee. Plan investments are invested in funds held by Nationwide Life Insurance Company, the current custodian of the Plan, and Great-West Life Annuity & Insurance Company, the former custodian of the Plan, and therefore, certain transactions qualify as party-in-interest transactions. Fees paid to Nationwide Retirement Solutions, Inc., the current recordkeeper of the Plan, and Great-West Retirement Services, the former recordkeeper of the Plan, also qualify as party-in-interest transactions. Fees paid by the Plan to parties-in-interest for investment and administrative services amount to \$242,934 and \$175,125 for the years ended December 31, 2019 and 2018, respectively.

NOTE 9. REVENUE SHARING

Effective on April 1, 2018, the Plan's service contract with Great-West Life was amended, and the recordkeeping fee paid to Great-West Life was 0.12% per annum for the period covering April 1, 2018 through March 31, 2019. Included in this fee, Great-West Life agreed to deposit a \$50,000 annual credit in the Plan Account to be used for Plan purposes as set forth in the Plan document. Due to this amendment, all fees Great-West Life received from mutual fund families and other investment providers for providing certain administrative or other services ("revenue") would be credited by Great-West Life to participants with balances in the revenue-paying funds on the processing date. The Great-West Life revenue sharing allocation amount was \$24,400 and \$50,000 for the years ended December 31, 2019 and 2018. Amounts reallocated to participant accounts totaled \$ -0- and \$220,283 for the years ended December 31, 2019 and 2018. The balance of the Plan's revenue sharing account was transferred to Nationwide Life Insurance Company in July 2019. The balance totaled \$47,372 and \$84,503 as of December 31, 2019 and 2018, respectively.

NOTE 10. RISKS AND UNCERTAINTIES

The Plan invests in various types of investment securities. Investment securities are exposed to various risks, such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the value of investment securities will occur in the near term and that such changes could materially affect participants' account balances and the amounts reported in the Statement of Net Assets Available for Benefits.

SUPPLEMENTAL SCHEDULE

**MONTEREY COUNTY
DEFERRED COMPENSATION PLAN
SCHEDULE OF ASSETS (HELD AT END OF YEAR)
AS OF DECEMBER 31, 2019**

INTERNATIONAL FUNDS:

American Funds Europacific Gr R6	\$ 11,103,325
Fidelity Total International Index	2,754,347
Hartford Schrodgers Int Mid Cap VI SDR	<u>5,886,473</u>
	<u>19,744,145</u>

SMALL - CAP FUNDS:

Fidelity Small Cap Index	3,637,134
Hood River Small Cap Growth Rtrmt	<u>3,094,913</u>
	<u>6,732,047</u>

MID - CAP FUNDS:

Fidelity Mid Cap Index	7,343,037
MFS Mid Cap Gr R6	6,337,406
Wells Fargo Spec Mid Cap Value R6	<u>17,745,441</u>
	<u>31,425,884</u>

LARGE - CAP FUNDS:

Fidelity 500 Index	30,387,935
DFA US Large Cap Val Inst	9,321,070
T. Rowe Price Inst Large Cap Gr	<u>11,896,230</u>
	<u>51,605,235</u>

BALANCED FUNDS:

DFA US Target Val Inst	2,402,632
Vanguard Target Retirement 2015 Inv	2,289,066
Vanguard Target Retirement 2020 Inv	774,481
Vanguard Target Retirement 2025 Inv	18,101,161
Vanguard Target Retirement 2030 Inv	511,527
Vanguard Target Retirement 2035 Inv	11,225,877
Vanguard Target Retirement 2040 Inv	83,808
Vanguard Target Retirement 2045 Inv	3,849,300
Vanguard Target Retirement 2050 Inv	257,350
Vanguard Target Retirement 2055 Inv	1,674,070
Vanguard Target Retirement 2060 Inv	7,978,691
Vanguard Target Retirement Income	<u>2,522,115</u>

\$ 51,670,078

MONTEREY COUNTY
DEFERRED COMPENSATION PLAN
 SCHEDULE OF ASSETS (HELD AT END OF YEAR)
 AS OF DECEMBER 31, 2019
 (Continued)

<u>BOND FUNDS:</u>	
Fidelity US Bond Index	\$ 5,563,403
Sterling Capital Total Return Bond R6	<u>13,567,467</u>
	<u>19,130,870</u>
 <u>FIXED INCOME –</u>	
Vanguard Federal Money Market	<u>47,372</u>
 <u>INVESTMENT CONTRACT –</u>	
Nationwide Fixed Fund	<u>86,315,119</u>
 <u>SELF DIRECTED BROKERAGE ACCOUNTS –</u>	
Schwab Personal Choice Retirement Account	<u>6,257,890</u>
 <u>NOTES RECEIVABLE FROM PARTICIPANTS –</u>	
Interest Rates 3.25% - 6.275%	<u>4,791,086</u>
Total	<u>\$ 277,719,726</u>

See Independent Auditors' Report on the Supplemental Information.

**MONTEREY COUNTY
DEFERRED COMPENSATION PLAN
SCHEDULE OF ASSETS (HELD AT END OF YEAR)
AS OF DECEMBER 31, 2018**

PROFILE FUNDS:

Great-West Con Profile II Funds	\$ 2,291,000
Great-West Mod Con Profile II Funds	1,843,363
Great-West Mod Profile II Funds	6,224,957
Great-West Mod Agg Profile II Funds	5,690,468
Great-West Agg Profile II Funds	<u>7,396,905</u>
	<u>23,446,693</u>

INTERNATIONAL FUNDS:

American Funds Europacific	4,980,446
American Funds New Perspective R2E	<u>5,069,314</u>
	<u>10,049,760</u>

SMALL - CAP FUNDS:

T Rowe Price Real Estate	2,594,037
Allianz NFJ Sm Cap Value R	959,032
T. Rowe Price QM US Sm Cap GR EQI	<u>4,581,820</u>
	<u>8,134,889</u>

MID - CAP FUNDS:

American Century Mid Cap Value R6	5,152,113
Ariel Fund	3,003,117
Eaton Vance Atlanta SMID Cap	4,036,180
Allianz NFJ Mid Cap Value A	8,000,079
Wells Fargo Spec Mid Cap Value A	<u>1,142,694</u>
	<u>21,334,183</u>

LARGE - CAP FUNDS:

American Funds Growth	2,498,704
Hartford Capital Appreciation	7,099,459
Janus Forty	5,630,188
Parnassus Equity Income	1,367,053
American Beacon Large Cap Value A	<u>6,806,134</u>
	<u>\$ 23,401,538</u>

**MONTEREY COUNTY
DEFERRED COMPENSATION PLAN
SCHEDULE OF ASSETS (HELD AT END OF YEAR)
AS OF DECEMBER 31, 2018
(Continued)**

BALANCED FUNDS:

Janus Balanced	\$ 5,966,877
Great-West SF Balanced Fund	1,251,479
Great-West SF Lifetime 2015 Fund	624,868
Great-West SF Lifetime 2020 Fund	418,278
Great-West SF Lifetime 2025 Fund	321,647
Great-West SF Lifetime 2030 Fund	71,269
Great-West SF Lifetime 2035 Fund	259,992
Great-West SF Lifetime 2040 Fund	11,571
Great-West SF Lifetime 2045 Fund	193,308
Great-West SF Lifetime 2050 Fund	60,985
Great-West SF Lifetime 2055 Fund	12,754
Great-West Lifetime 2015 Fund	130,170
Great-West Lifetime 2025 Fund	2,629,521
Great-West Lifetime 2035 Fund	2,888,504
Great-West Lifetime 2045 Fund	2,276,656
Great-West Lifetime 2055 Fund	<u>660,696</u>

17,778,575

BOND FUNDS:

Loomis Sayles Bond Fund-Retail	1,923,067
PIMCO Total Return Inst Fund	<u>6,965,326</u>

8,888,393

COLLECTIVE TRUST FUNDS:

Blackrock EAFE Equity Index-Collective F	2,950,614
Blackrock Russell 2000-Collective F	2,251,307
Blackrock Mid Cap Equity Index-Collective F	2,910,701
Blackrock Equity Index-Collective F	17,250,367
Blackrock U.S. Debt Index Fund-Collective F	<u>5,511,696</u>

30,874,685

GUARANTEED INTEREST FUNDS:

Monterey County Stable Value Fund	86,693,209
Revenue Sharing Fund	<u>84,503</u>

86,777,712

SELF DIRECTED BROKERAGE ACCOUNTS –

Self-Directed Brokerage Accounts	<u>5,514,741</u>
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NOTES RECEIVABLE FROM PARTICIPANTS –

Interest Rates 3.25% - 5.25%	<u>4,537,214</u>
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Total \$ 240,738,383

See Independent Auditors' Report on the Supplemental Information.