

Nationwide Consultant Analysis

<u>Assets</u>	<u>Consulting Firm</u>	<u>Annual Fee</u>	
\$4,300,000,000	Segal	\$95,000	
\$2,100,000,000	Innovest	\$125,000	
\$1,800,000,000	Callan	\$120,000	
\$700,000,000	Hyas	\$65,000	
\$572,000,000	Sageview	\$79,500	
\$540,000,000	Sageview	\$44,800	
\$500,000,000	Hyas	\$52,000	
\$300,988,227	Hyas	\$48,000	(Monterey County)
\$285,000,000	Hyas	\$49,000	
\$240,000,000	Callan	\$48,000	
\$230,000,000	Innovest	\$27,000	
\$210,000,000	Sageview	\$25,000	
\$205,000,000	Mesirow	\$75,000	
\$180,000,000	Innovest	\$35,000	(1 visit per year, limited scope)
\$140,000,000	Innovest	\$30,000	
\$130,000,000	Hyas	\$42,000	
\$50,000,000	Sageview	\$32,000	

<u>Agency</u>	<u>Total Assets</u>	<u>Consulting Firm</u>	<u>Annual Fee</u>	<u>Recordkeeper</u>
Fresno County	326 million	Northwest Capital	\$42,500	Nationwide
Ventura County	1.4 billion	SageView	\$88K	Fidelity Investments
Santa Clara County	2.4 billion	Innovest	\$89,500	Fidelity Investments
Santa Cruz County	\$236 million	HYAS Group	\$38,000	ICMA-RC
San Luis Obispo County	\$197 million	None		Nationwide